



2024 - Brunswick Broker Course February 13, 2024 – May 2, 2024 Course Syllabus

No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)

Instructor – Robert Kozlowski... Direct (no text) – 912.231.4056
Email: robert@mycbhomes.com

| Class # | Total Hrs | Day of Week | Date | Topic |
|---------|-----------|-----------------|---------------------|--|
| 1 | 3 | Tuesday | Feb 13, 2024 | Orientation: The Real Estate Broker |
| 2 | 6 | Thursday | Feb 15, 2024 | Brokerage Planning/Rights |
| 3 | 9 | Thursday | Feb 20, 2024 | Real Estate Basics/Ownership |
| 4 | 12 | Saturday | Feb 22, 2024 | Governmental Controls/Transfer |
| 5 | 15 | Tuesday | Feb 27, 2024 | Federal Law/Fair Housing |
| 6 | 18 | Thursday | Feb 29, 2024 | Federal Law Continue |
| 7 | 21 | Tuesday | Mar 5, 2024 | Agency/Disclosure, BRRETA |
| 8 | 24 | Thursday | Mar 7, 2024 | Purchase Agreements |
| 9 | 27 | Tuesday | Mar 12, 2024 | Leasing |
| 10 | 30 | Thursday | Mar 14, 2024 | Community Association Management |
| 11 | 33 | Saturday | Mar 16, 2024 | 10 am – 1:30 pm Valuation |
| 12 | 36 | Thursday | Mar 28, 2024 | Finance |
| 13 | 39 | Tuesday | Apr 2, 2024 | Sellers Net, Buyers Cost |
| 14 | 42 | Thursday | Apr 4, 2024 | Closing and HUD-1 |
| 15 | 45 | Saturday | Apr 6, 2024 | 10 am – 1:30 pm Brokerage/License Law |
| 16 | 48 | Tuesday | Apr 9, 2024 | Rules and Regulations |
| 17 | 51 | Thursday | Apr 11, 2024 | Brokerage Responsibilities |
| 18 | 54 | Tuesday | Apr 16, 2024 | Transaction Management |
| 19 | 57 | Thursday | Apr 18, 2024 | Ethics and Math Review |
| 20 | 60 | Tuesday | Apr 23, 2024 | Brokerage Policies |
| 21 | 0 | Thursday | Apr 25, 2024 | OPTIONAL CRAM |
| 22 | 63.5 | Tuesday | Apr 30, 2024 | FINAL EXAM |
| 23 | 0 | Thursday | May 2, 2024 | FINAL EXAM RETAKE |

Class will be held at 1965 Glynn Avenue Brunswick, GA 31520

Class Times: Morning classes 9:00 AM to 12:00 PM,

Saturday class is 10 am – 1:30 pm

Optional Cram Course is Thursday, April 25, 2024 – 9:00 AM to 1:00 PM

CRAM Course cannot be used as make up for missed classes.

Class Dates and Topics are subject to change.

If a class date change is necessary, a 2-day notice will be provided.

The Academy for Real Estate Education and Consulting

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