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| *No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)*  |
| **Instructor – Robert Kozlowski… Direct (no text) – 912.231.4056** **Email:** **robert@mycbhomes.com** |
| **Class #** | **Total Hrs** | **Day of Week** | **Date** | **Topic** |
| 1 | 3 | Tuesday | Feb 13, 2024 | Orientation: The Real Estate Broker |
| 2 | 6 | Thursday | Feb 15, 2024 | Brokerage Planning/Rights |
| 3 | 9 | Thursday | Feb 20, 2024 | Real Estate Basics/Ownership |
| 4 | 12 | Saturday | Feb 22, 2024 | Governmental Controls/Transfer |
| 5 | 15 | Tuesday | Feb 27, 2024 | Federal Law/Fair Housing |
| 6 | 18 | Thursday | Feb 29, 2024 | Federal Law Continue |
| 7 | 21 | Tuesday | Mar 5, 2024 | Agency/Disclosure, BRRETA |
| 8 | 24 | Thursday | Mar 7, 2024 | Purchase Agreements |
| 9 | 27 | Tuesday | Mar 19, 2024 | Leasing |
| 10 | 30 | Thursday | Mar 21, 2024 | Community Association Management |
| 11 | 33 | Saturday | Mar 23, 2024 | Valuation |
| 12 | 36 | Tuesday | Mar 26, 2024 | Finance |
| 13 | 39 | Thursday | Mar 28, 2024 | Sellers Net, Buyers Cost |
| 14 | 42 | Tuesday | Apr 2, 2024 | Closing and HUD-1 |
| 15 | 45 | Thursday | Apr 4, 2024 | Brokerage/License Law |
| 16 | 48 | Saturday | Apr 6, 2024 | Rules and Regulations |
| 17 | 51 | Tuesday | Apr 9, 2024 | Brokerage Responsibilities |
| 18 | 54 | Thursday  | Apr 11, 2024 | Transaction Management |
| 19 | 57 | Tuesday | Apr 16, 2024 | Ethics and Math Review |
| 20 | 60 | Thursday | Apr 18, 2024 | Brokerage Policies |
| 21 | 0 | **Tuesday** | **Apr 23, 2024** | **OPTIONAL CRAM**  |
| 22 | 63.5 | **Thursday** | **Apr 25, 2024** | **FINAL EXAM** |
| 23 | 0 | **Thursday** | **May 2, 2024** | **FINAL EXAM RETAKE** |
| **Class will be held at 1965 Glynn Avenue Brunswick, GA 31520****Class Times: Morning classes 9:00 AM to 12:00 PM,****Optional Cram Course is Tuesday, April 23, 2024 – 9:00 AM to 1:00 PM****CRAM Course cannot be used as make up for missed classes.****Class Dates and Topics are subject to change.****If a class date change is necessary, a 2-day notice will be provided.** |