



2026 Real Estate Sales Pre-License Course July 20, 2026 – November 2, 2026 Course Syllabus

No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)

Instructor – Robert Kozlowski Direct (no text) – 912.231.4056

Email: robert@mycbhomes.com

Class #	Total Hrs	Day of Week	Date	Topic
1	3.5	Monday	Jul 20	Orientation/ Property
2	7.0	Wednesday	Jul 22	Rights
3	10.5	Monday	Jul 27	Ownership
4	14.0	Wednesday	Jul 29	Transfer
5	17.5	Monday	Aug 3	Transfer/Government
6	21.0	Wednesday	Aug 5	Government
7	24.5	Monday	Aug 10	Agency
8	28.0	Monday	Aug 17	Agency / Contracts
9	31.5	Wednesday	Aug 19	Contracts / Leases
10	35.0	Monday	Aug 24	Leases / Forms
11	38.5	Wednesday	Sep 9	Practical Forms / Review
12	42.0	<u>Monday</u>	<u>Sep 14</u>	<u>MID-TERM</u>
13	45.5	Wednesday	Sep 16	Value
14	49.0	Saturday	Sep 19	Value / Value Practical
15	52.5	Monday	Sep 21	Finance
16	56.0	Wednesday	Sep 23	Finance
17	59.5	Wednesday	Sep 30	Finance Practical
18	63.0	Saturday	Oct 3	Sellers Cost
19	66.5	Monday	Oct 5	Buyers Cost
20	70.0	Monday	Oct 12	License Law
21	73.5	Wednesday	Oct 14	Rules and Regulations
22	77.0	Saturday	Oct 17	Rules & Regs / Real Estate math
23	80.5	Monday	Oct 26	NAR Code of Ethics
24	0	<u>Wednesday</u>	<u>Oct 28</u>	<u>6:00 – 10:00 OPTIONAL CRAM CLASS</u>
25	84.0	<u>Monday</u>	<u>Nov 2</u>	<u>FINAL EXAM</u>
26	0	<u>Wednesday</u>	<u>Nov 11</u>	<u>FINAL RETAKE</u>

Class will be held at 1965 Glynn Avenue Brunswick, GA 31520

Class Times: Evening classes 6:00 PM to 9:30 PM, Saturday classes 10:00 am – 1:30 pm

Optional Cram Course is Wednesday October 28, 2026 – 6:00 PM to 10:00 PM

CRAM Course cannot be used as make up for missed classes.

Class Dates and Topics are subject to change.

If a class date change is necessary, a 2-day notice will be provided.

The Academy for Real Estate Education and Consulting

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