



2026 Real Estate Sales Pre-License Course

February 9, 2026 – May 20, 2026

Course Syllabus

No recruiting for employment for any real estate brokerage is allowed in this class or on the school premises by any students. Report promptly any efforts to recruit by anyone to the Director for AREEC or to the Georgia Real Estate Commission by calling 404.656.3916. (Commission Rule 520-2.15)

Instructor – Robert Kozlowski Direct (no text) – 912.231.4056
Email: robert@mycbhomes.com

Class #	Total Hrs.	Day of Week	Date	Topic
1	3.5	Monday	February 9	Orientation/ Property
2	7.0	Wednesday	February 11	Rights
3	10.5	Monday	March 2	Ownership
4	14.0	Wednesday	March 4	Transfer
5	17.5	SATURDAY	March 7	10 am – 1:30 pm Transfer/Government
6	21.0	Monday	March 9	Government
7	24.5	Wednesday	March 11	Agency
8	28.0	Wednesday	March 18	Agency / Contracts
9	31.5	Monday	March 23	Contracts / Leases
10	35.0	Wednesday	March 25	10 am – 1:30 pm Leases / Forms
11	38.5	Monday	March 30	Practical Forms / Review
12	42.0	Wednesday	April 1	MID-TERM
13	45.5	Monday	April 6	Value
14	49.0	Monday	April 13	Value / Value Practical
15	52.5	Wednesday	April 15	Finance
16	56.0	Monday	April 20	Finance
17	59.5	Monday	April 27	Finance Practical
18	63.0	SATURDAY	May 2	10am – 1:30pm Sellers Cost
19	66.5	Monday	May 4	Buyers Cost
20	70.0	Wednesday	May 6	License Law
21	73.5	Monday	May 11	Rules and Regulations
22	77.0	Wednesday	May 13	Rules & Regs /math
23	80.5	SATURDAY	May 16	10 am -1:30 pm NAR Code of Ethics
24	0	Monday	MAY 18	6 am – 10 pm OPTIONAL CRAM CLASS
25	84.0	Wednesday	MAY 20	FINAL EXAM
26	0	Wednesday	May 27	FINAL RETAKE

Class will be held at 1965 Glynn Avenue Brunswick, GA 31520
Class Times: Evening classes 6:00 PM to 9:30 PM,
Saturday Classes are 10 am – 1:30 pm
Optional Cram Course is Monday, May 18, 2026 6 am – 10 pm
CRAM Course cannot be used as make up for missed classes.
Class Dates and Topics are subject to change.
If a class date change is necessary, a 2-day notice will be provided.

The Academy for Real Estate Education and Consulting

Director: Tom Woiwode...Cell - 912.695.1581... School Code – 421

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